



Johnson & Johnson

The Experience of the Past with a Vision for the Future

Agency Profile Form

Thank you for your interest in partnering with Johnson & Johnson. Please complete the following questions regarding your agency background and business plan. **Please send this completed form to Kathi Ducharme, Agency Management Specialist, by e-mail: Kathi.Ducharme@jjins.com**

Agency Name			
Principal		Email Address	
Mailing Address	City	State	Zip
Physical Address	City	State	Zip
County	FEIN #		
Phone Number	Fax Number		
Commercial Lines Contact	Email Address		
Personal Lines Contact	Email Address		
Are you a licensed P&C Agent? Yes No	Are you a licensed Broker? Yes No		
Premium Finance Contact	Email Address		
Do you use Premium Financing? Yes No	If YES, please list companies used:	Amount financed per year: \$	
Do you prefer announcements to be sent to you by Email or Fax	Main Email		
Agency Website			
How did you hear about J&J?			



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Agency Profile Form (continued)

Please list, in order of volume, at least three Standard companies and at least three E&S/MGA's you represent:

Standard Company	Volume \$	# of Years
Standard Company	Volume \$	# of Years
Standard Company	Volume \$	# of Years
E&S/Brokerage Company	Volume \$	# of Years
E&S/Brokerage Company	Volume \$	# of Years
E&S/Brokerage Company	Volume \$	# of Years

Please tell us about your agency volume and the types of business you write:

What is your overall agency annual Written Premium? \$ _____	What is the % split between Personal & Commercial Lines? Personal: _____ % Commercial: _____ %
How much of your agency volume is E&S? \$ _____	
What is the anticipated volume to J&J in the first year? \$ _____ Personal: _____ % Commercial: _____ %	Anticipated Volume will come from following sources (written prem): New business: \$ _____ Transfer from current Broker/Company: \$ _____ Transfer from discontinued Broker/Company: \$ _____
What is the anticipated volume to JJPF (Johnson & Johnson Preferred Financing) in the first year? \$ _____	Anticipated Volume will come from following sources (written prem): New business: \$ _____ Transfer from current finance Company: \$ _____ Transfer from discontinued finance Company: \$ _____
What type of products do you most often write?	
Is there anything else you would like to tell us about your business?	



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Agency Profile Form (continued)

Principal:

Name:

Number of years in Insurance:

Details of experience:

Principal:

Name:

Number of years in Insurance:

Details of experience:

CSR:

Name:

Number of years in Insurance:

Details of experience:

CSR:

Name:

Number of years in Insurance:

Details of experience:



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Agency Profile Form (continued)

CSR:

Name:

Number of years in Insurance:

Details of experience:

CSR:

Name:

Number of years in Insurance:

Details of experience:

CSR:

Name:

Number of years in Insurance:

Details of experience:

CSR:

Name:

Number of years in Insurance:

Details of experience:

Please attach additional pages or information for any other employees.